

FieldWatch Overview











Mission

To develop and provide easy-to-use, reliable, accurate and secure on-line mapping tools intended to enhance communications that promote awareness and stewardship activities between producers of specialty crops, beekeepers and pesticide applicators.



FieldWatch is a non-profit company created to develop and operate the DriftWatch Specialty Crop Site & BeeCheck Apiary Registries. Formed in 2012 by Purdue University and interested agriculture stakeholder groups, we are funded by state departments of ag, corporate sponsors and our producer and applicator members.

DriftWatch and **BeeCheck** are web-based mapping tools created to promote communication between beekeepers, producers of specialty crops and pesticide applicators in support of ongoing stewardship activities







Field Watch Board of Directors

MANUFACTURERS:

Andrew Burchett – Monsanto

Elisha Modisett Kemp – Dow AgroSciences

Dave Flakne – Syngenta (Treasurer)

APPLICATORS:

Scott Schertz – Schertz Aerial Service

Bob Wolf – Application Technology Expert (Secretary)

Mark Trostle – Crop Production Services

PRODUCERS:

Steve Smith – Red Gold (Chair)

Levi Huffman – Huffman & Hawbaker Farms

Dennis Dixon – Hartung Brothers

AT-LARGE:

KJ Johnson – Illinois Fertilizer & Chemical Assn (Vice-Chair)

Tami Griffin – Aon Risk Solutions

Lori Bowman - Wisconsin Department of Agriculture

PURDUE EX-OFFICIO:

Jay Akridge/Bernie Engel, Purdue Department of Ag





FieldWatch Membership

Categories

- Member States
- Sponsors (Food/Ag Companies, Retailers)
- > Trade Associations
- > Applicators
- > Producers
- Friends of FieldWatch









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Bob Walters FieldWatch Administrator My Profile

Select a state below to view the interactive map:

United States

Colorado

Delaware

Illinois

Indiana

lowa

Kansas

Michigan

Minnesota

Missouri

Montana

Nebraska

New Mexico

North Carolina

Wisconsin

Canadian Provinces

Saskatchewan



SPONSORING MEMBERS

Aon Risk Solutions
BASF Corporation
Bayer Bee Care Center
Colorado Agriculture Aviation Assn.
Crop Production Services (CPS)
Dow AgroSciences LLC
GROWMARK, Inc.
Illinois Agricultural Aviation Assn
Illinois Farm Bureau
Illinois Fertilizer and Chemical Assoc.
Indiana Horticultural Society

MFA, Inc.

Michigan Farm Bureau

Minnesota Crop Production Retailers

Monsanto Company

Purdue Agriculture

Red Gold, Inc.

Schertz Aerial Service

Syngenta

Winfield Solutions, LLC

Wolf Consulting & Research, LLC

LICENSEE MEMBERS

AgriData Inc.
AgriSmart Information
Systems
AgSync, Inc.



USER MEMBERS

Aerinova Aerial, LLC Ag Best Agriculture Ag In Progress Ag Solutions, LLC AgMaxx **AgriFlite Services** Air Advantage **Benoit Aerial Service** Blue Earth Flying Service Blueberry Ranch **Brian Agricultural Aviation** Central Farm Service Central Prairie Co-op CHS **Coherent Ag Solutions** Countryside Aviation **Curless Flying Service** Crystal Vally Cooperative Del Monte Foods

Doug Hawthorne

Earlybird Aerial Services

Fresh For Life Organics Grainco FS Hartung Bros. Harvest Land Co-op Indiana Holzwarth Flying Service Huffman & Hawbaker Farms Insight Properties, LLC Klinkenborg Aerial Spraying & Seeding Kris Hutchins **Lindell Aerial Ag Services** Lone Pine Ag-Services, Inc. Meyers Aerial Service Meyerkorth Aviation Milhon Air Mid-State Aviation Palmer Flying Service Plu's Flying Service, Inc. Prairie Winds Farm **Provincial Airways** Red Gold, Inc. **Red Gold Growers**

Reid's Farmacy River Valley Coop **Roth Aerial Spraying** Southern Illinois Custom Aerial Steier Ag Aviation Sunset Lake Organics T Payne Farms **Teton County Weed District** The Dalton's **Tuscaloosa County** Urbana Ag Pro Wallace Aviation Well I'll Bee Wilbur-Ellis Air Wilcox Flying Service Wiles Bros. Fertilizer, Inc.

MEMBER STATES Colorado Delaware Kansas Illinois Indiana lowa Michigan Minnesota Missouri Montana Nebraska **New Mexico North Carolina** Wisconsin Saskatchewan

SOFTWARE PROVIDER PARTNERS

Esri ArcGIS
Ground Point Nine
MapShots AgStudio

Woodley Aerial Spray

Soilmap SSI Agvance

New Membership Structure

Improvements:

- **New Categories**
- √ Category Clarity
- ✓ More Information
- ✓ Member Benefits
- √ New Branding





Promoting Awareness and Stewardship through Communication and Collaboration

FieldWatch® is a non-profit collaborative organization that depends on the generosity of its sponsors and members in order to develop and operate the DriftWatch™ Specialty Crop Site and BeeCheck™ Apiary registries. We accept membership applications from companies, organizations and individuals that want to support the continued innovation and implementation of our voluntary platform. As FieldWatch seeks to facilitate increased collaboration and communication between specialty crop producers, beekeepers and pesticide applicators, we appreciate the support of our sponsors and members.

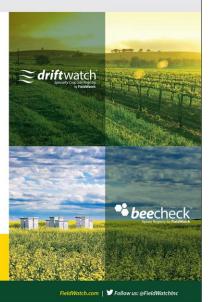
FieldWatch encourages all users who find value in the tools we provide to consider joining as dues-paying members. But to support and facilitate broad participation, specialty crop growers, beekeepers and applicators who access DriftWatch or ReeCheck via the website can do so FRFF OF CHARGE without becoming dues-paying members. By simply registering, producers and beekeepers can record their sites and purchase signs and applicators can receive email notifications about newly added sites in their defined areas.

FieldWatch users who elect to join as dues-paying members can receive the following additional benefits:

- Recognition on the FieldWatch website (including a link to your company), in presentation materials and at events
- Opportunity to attend the annual FieldWatch Member Meeting
- Applicator members may receive information ia live data stream
- The opportunity to support the continued innovation and adoption of a voluntary collaboration tool that contributes to and strengthens ongoing stewardship in agriculture.

Join Today!

Learn more and sign up at: FieldWatch.com or info@fieldwatch.com





Membership Options

SPECIALTY CROP GROWERS AND APIARISTS

\$50 per grower/year

- . \$100 per applicator/year for each state in FieldWatch registry in which applications are made
- Applicator members may also access FieldWatch data layers from vendor licensee members who combine them with other mapping/GIS services

LICENSEES

Member States

- Offering full suite of FieldWatch collaboration tools (DriftWatch and BeeCheck) -
- First year fee: \$24,500
- Maintenance: \$6,500/year in addition to resource requirements for data stewards and other outreach activities
- Offering BeeCheck Apiary Registry only -
- First year fee: \$13,000
- Maintenance: \$6,500/year in addition to resource requirements for data stewards and other outreach activities

Vendors – Entities and organizations such as software providers that license access to FieldWatch registries to member applicators:

 \$500 per state/year in member operational footprint (that is in FieldWatch registry) Example: Company operates in three FieldWatch states, their membership dues would be \$1,500 on an annual basis

SPONSORS - Individuals, organizations and businesses interested in supporting FieldWatch

Crop protection and equipment manufacturing companies

- · Global gross crop protection revenue of more than \$2.75B: \$50,000/year
- Global gross crop protection revenue of \$1B \$2.75B/year: \$25.000/year
- Global gross crop protection revenue of less than \$1B: \$10,000/year

National, state and regional food companies and agribusinesses (i.e. Retailers, food processors):

 \$500 per state/year in member operational footprint (that is in FieldWatch registry), plus \$100 per branch location distributing or using FieldWatch data (Capped at \$10,000)

Agriculture trade organizations or other NGOs (crop/farm/trade/conservation/pollinator):

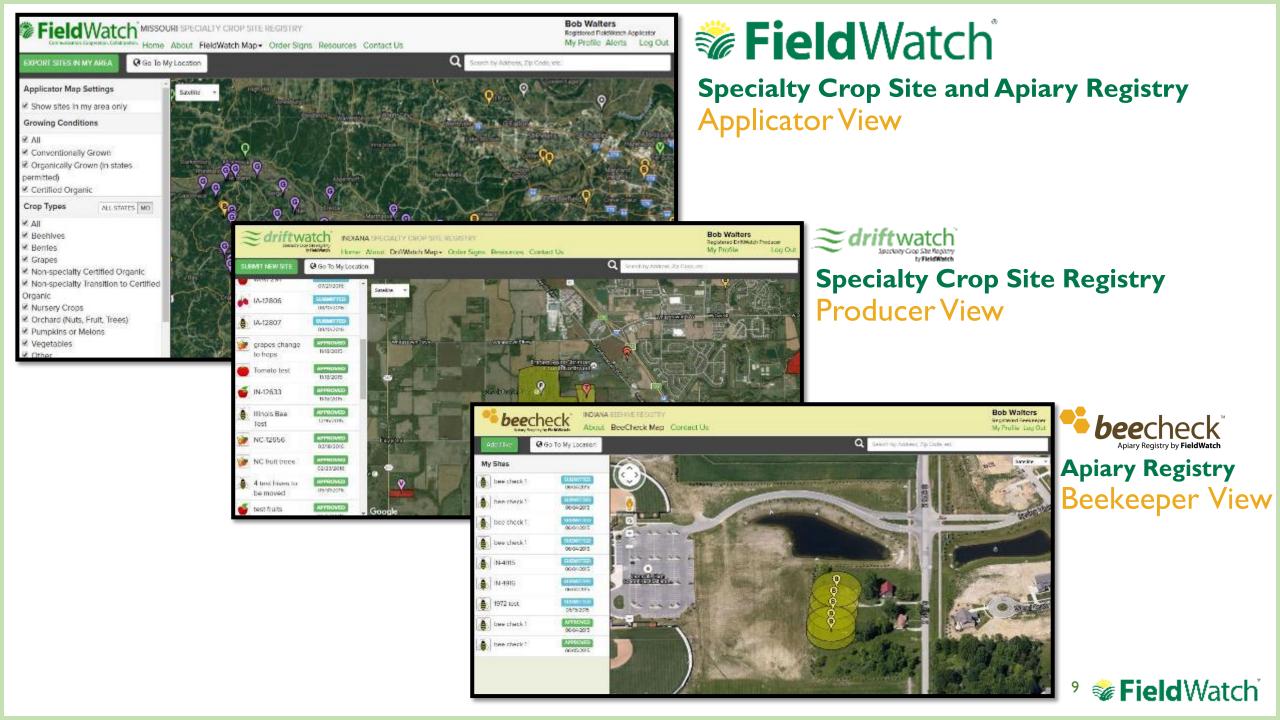
- · National entities -
- Full Membership: \$5,000 (which includes opportunity for board membership)
- Ambassador Level: \$2,500 with in-kind commitment (communications, outreach, advocacy or other expertise committed to FieldWatch)
- State and local entities
- Full Membership: \$500
- Ambassador Level: \$250 with in-kind commitment (communications, outreach, advocacy or other expertise committed to FieldWatch)

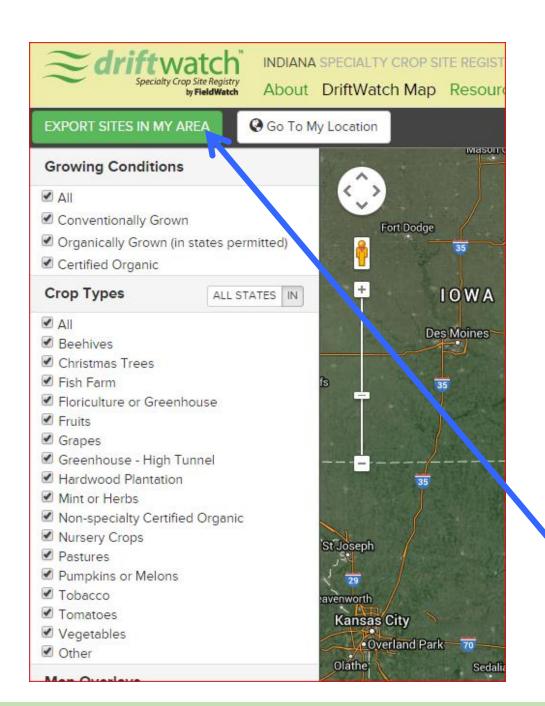
FRIENDS OF FIELDWATCH - Individuals who wish to support the ongoing success of the organization and who desire to be included in member meetings, newsletters and have access to other member benefits

\$50 per member/year

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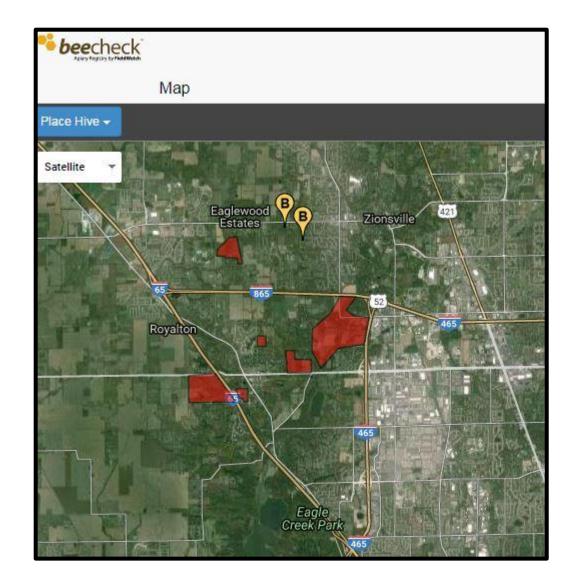
Applicator Access – Three Ways

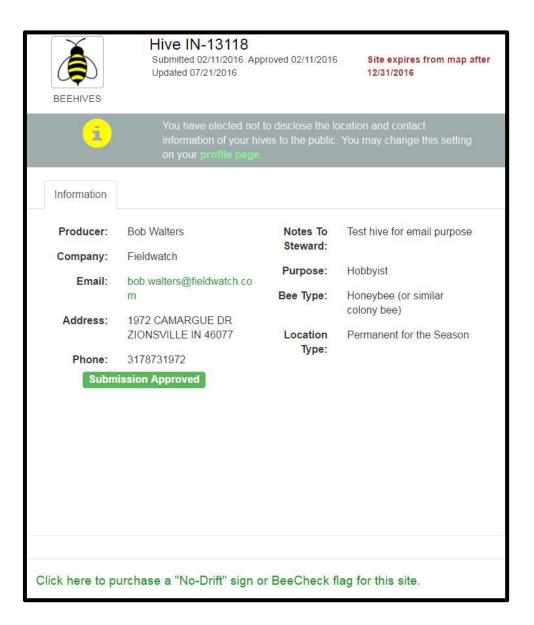
- ✓ Public Map (FREE)
 - All crop sites
 - Most beehives
- ✓ Register on FieldWatch (FREE)
 - All crop sites
 - All beehives
 - Email notifications of new sites
- ✓ Member data subscription (\$100)
 - All sites
 - Downloadable or live stream through software provider





Apiary Registry Beekeeper View – Mobile







Field Signs Available

To further promote awareness and communication in the field at the site









What's on the Horizon for FieldWatch

- ✓ **Data Integrity** is (still) #1 priority
- ✓ **Growth** in new states and within existing member states
- ✓ New and improved communications resources for states & partners
- ✓ Continue to innovate and adapt based on user feedback (i.e. FW App)
- ✓ Brand awareness/brand equity invested in for FieldWatch®
- ✓ Engage and seek input from diverse stakeholders to continue to provide a tool that brings value to multiple segments of agriculture
- ✓ Strive to be recognized as **THE voluntary collaboration tool of choice** for specialty crop growers, beekeepers and applicators
- Create a <u>sustainable business model</u> through diversified funding and a more inclusive membership structure
- ✓ Expand our partnerships with licensees and software companies
- Become a trusted partner and credible voice in agriculture



Communication. Cooperation. Collaboration.

Questions? Thank you!



